

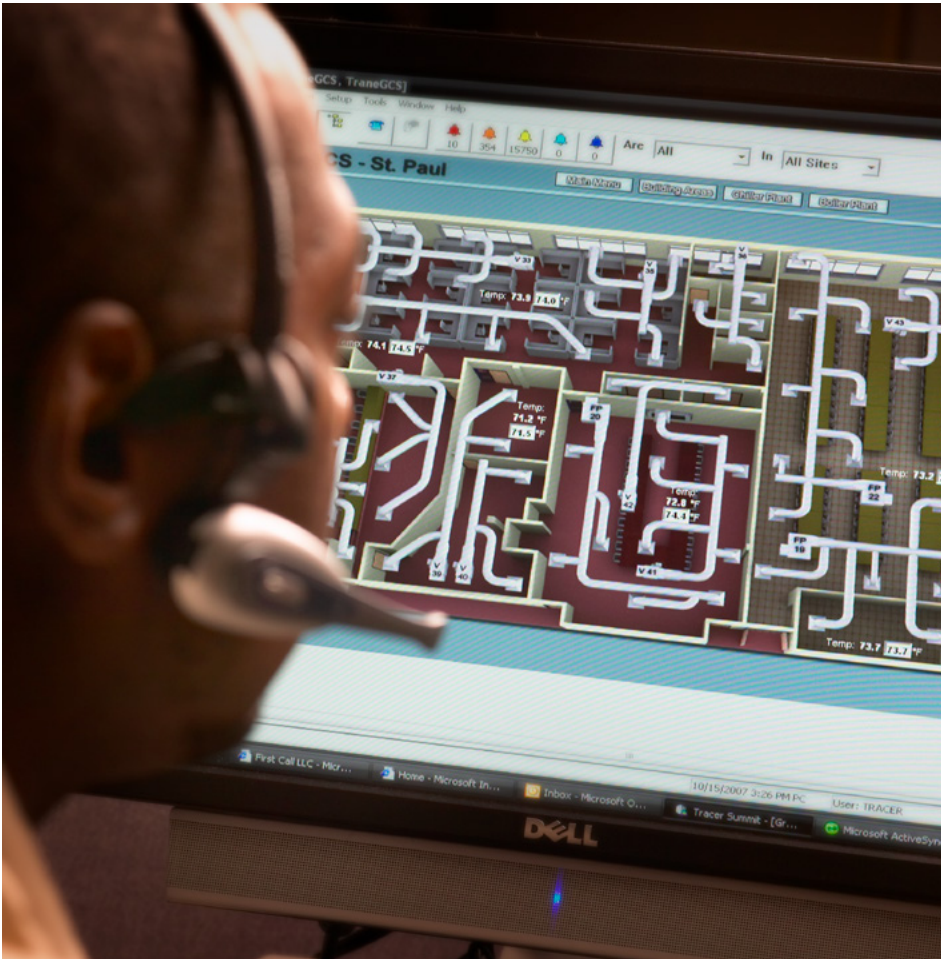


# Turnkey Contracting Service

Trane Building Services



You wouldn't settle for less than maximum performance from your organization. Why settle for less from your building?



**At some point, you have to take a long hard look at your building.**

Is it working as profitably for your business as it should be? Could there be cost-savings hidden in your infrastructure that could significantly improve your bottom line?

To get the most out of your physical operations, you need a building systems expert who can provide a start-to-finish, all encompassing approach to service. That expert is Trane.

We create comprehensive solutions based on a thorough understanding of your business goals as well as your infrastructure needs. With our full knowledge of the interrelated workings of your building or buildings, we can recommend adjustments in equipment and services for maximum efficiency and cost-savings. We call this corner-to-corner approach Turnkey Contracting Services. You'll call it a smart business move.



**Trane turnkey contracting services.  
Expert attention on every corner of your infrastructure**

It's a challenging climate these days. Leaders are slashing costs right and left in an effort to remain profitable — trimming labor, reducing inventories, increasing productivity, looking for every possible means to deliver goods and services at a more lucrative margin.

# When you make Trane your single source for customized, start-to-finish building system and infrastructure solution, you get so much more than equipment services

Even before you sign a contract, Trane ranks your building's performance to see how it compares to your competitors'. Because we're the largest OEM of HVAC equipment, we have a global database of information regarding thousands of installed systems— including buildings belonging to other organizations in your industry. We can measure how your building stacks up with a roughly apples-to-apples comparison.

Once you've contracted for Trane Turnkey Services, we customize project solutions to fit your unique operational and performance needs. An environmentally sensitive industry such as biomedical engineering, for example, may demand carefully managed temperature, humidity, air particulates or air filtration. Our solutions may also include:

- Mechanical, electrical, lighting systems specifications, retrofit and optimization.
- Building lifecycle planning
- Total cost of ownership reduction through energy-saving system specifications and operating cost optimization.
- Addressing environmental and operating cost concerns through enterprise energy management systems including:
  - On-site generatio
  - Water conservation
  - Energy purchase options
  - Renewable technologies
  - Code and regulations compliance
  - Ongoing maintenance and repair

## **Lower costs and asset optimization**

With Trane Turnkey Contracting Services, you reduce energy and operating costs while maintaining efficient operation. By providing the system improvements that generate indoor air quality and energy savings, we'll have a significant impact on operational costs such as materials, unnecessary downtime, building system (chiller) maintenance costs, deferred maintenance and other costs. You also avoid unnecessary or untimely capital costs.

## **Risk management**

You also minimize risk, because Trane becomes fully responsible for enhancing and retrofitting your infrastructure — both equipment and processes. Barring any change in scope, we then assume operational and financial risk for ensuring that your contracted systems and equipment perform at or above expectations. Plus, when you contract with Trane for service, you optimize the lifecycle of any Trane components in your system.

## **Managed solutions**

Additionally, we also help you prioritize your infrastructure needs through careful system analysis. We formulate solutions that you can manage — both operationally and financially — so you can focus on other priorities.

Because we understand the financial pressures you may be facing, we're realistic about your budget. Updated, monitored and well maintained systems provide the best reliability and maximum performance.

Sometimes, though, even the most successful businesses have to make trade-offs. Trane outlines your options so you can determine the level of operational performance that meets your needs. We can support any level of rigor that your business objectives require.

## Partner with Trane, for the life of your business

As the world's leading HVAC manufacturer, we have the expertise to formulate the solutions best suited for your business.

Trane is the world's #1 chiller manufacturer, and we've been the leading HVAC service provider for more than 25 years. Our service professionals are backed by a nationwide network of proprietary Six Sigma processes,

information, technology and intelligence. No other workforce in the industry is more capable, knowledgeable or more highly trained.

So consider the benefits of Trane Turnkey Contracting Services: risk management, increased reliability, asset optimization and lower costs. And imagine how much better your building could be performing for your business.

Learn more at [trane.com](https://trane.com)



Trane – by Trane Technologies (NYSE: TT), a global climate innovator – creates comfortable, energy efficient indoor environments through a broad portfolio of heating, ventilating and air conditioning systems and controls, services, parts and supply. For more information, please visit [trane.com](https://trane.com) or [tranetechnologies.com](https://tranetechnologies.com).

*All trademarks referenced in this document are the trademarks of their respective owners.*

© 2020 Trane. All Rights Reserved.

SRV-SLB027-EN  
07/13/2020